



## Company profile for the search for business partners abroad

To find a suitable partner abroad for your cooperation project, we use the **cooperation database** of the **Enterprise Europe Network**, which is managed by the European Commission.

Please fill out the form **completely**, in **digital** form and in **English**. The clearer you formulate your request or your offer, the higher the chances of success.

To illustrate your information, you are also welcome to send a **photo** or **presentation** by e-mail. However, we will publish these without references to names/contact details. Reinforce your statements with **examples/quantifications**, so the reader can get a better picture of your company.

### 1. Contact Details

Please provide us with the **address** and **contact person** of your company:

*(Your company profile will be published without personal contact details in the above-mentioned database for twelve months. Only after receiving a detailed expression of interest in your company profile, including the address of the potential foreign business partner, will we send your company and contact details via our foreign network partner to the interested foreign company so that you can exchange information directly).*

**Company name:**

**Tax identification number:**

**Address:**

**Zip code:**

**City:**

**Website:**

**Contact person:**  Mr.

Ms.

Divers

**First name:**

**Surname:**

**Company position:**

**Telephone: +**

**E-mail:**

## 2. Information About Your Business Offer

**Type of partnership** sought (multiple fields can be selected)?

- |                                   |  |
|-----------------------------------|--|
| <input type="checkbox"/> We offer | <input type="checkbox"/> We are looking for <b>commercial agreement</b>  |
| <input type="checkbox"/> We offer | <input type="checkbox"/> We are looking for <b>outsourcing</b>           |
| <input type="checkbox"/> We offer | <input type="checkbox"/> We are looking for a <b>supplying agreement</b> |
| <input type="checkbox"/> We offer | <input type="checkbox"/> We are looking for <b>investment agreement</b>  |

**Please describe your company and your products/services.** Are there any **unique selling points**? In addition, describe - as detailed as possible - the nature and objective of each **type of cooperation** you have ticked:

*(The text will adapt automatically)*

Convince the foreign company of the benefits they will gain from working with you. What advantages do your products/services offer? e.g.: Can you deliver particularly quickly? Do you have 20 years of experience in the market?

*(The text will adapt automatically)*

What **expertise/technical specialities** are you looking for?

*(The text will adapt automatically)*

What do you expect from the **cooperation partnership**?

*(The text will adapt automatically)*

### 3. Profile Of The Partner You Are Looking For

#### Where are you looking for cooperation partners?

We recommend that you limit your country selection - this can actually increase your chances of finding a cooperation partner.

(see also current list of countries on: <http://een.ec.europa.eu/about/branches>)

- |                                    |   |  |                                      |
|------------------------------------|---|--|--------------------------------------|
| <input type="checkbox"/> Austria   | <input type="checkbox"/> Netherlands          | <input type="checkbox"/> North Macedonia | <input type="checkbox"/> Jordan      |
| <input type="checkbox"/> Belgium   | <input type="checkbox"/> Poland               | <input type="checkbox"/> Norway          | <input type="checkbox"/> Qatar       |
| <input type="checkbox"/> Bulgaria  | <input type="checkbox"/> Portugal             | <input type="checkbox"/> Serbia          | <input type="checkbox"/> Singapur    |
| <input type="checkbox"/> Croatia   | <input type="checkbox"/> Romania              | <input type="checkbox"/> Switzerland     | <input type="checkbox"/> South Korea |
| <input type="checkbox"/> Cyprus    | <input type="checkbox"/> Slovakia             | <input type="checkbox"/> Turkey          | <input type="checkbox"/> Taiwan      |
| <input type="checkbox"/> Czechia   | <input type="checkbox"/> Slovenia             | <input type="checkbox"/> Ukraine         | <input type="checkbox"/> Vietnam     |
| <input type="checkbox"/> Denmark   | <input type="checkbox"/> Spain                | <input type="checkbox"/> United Kingdom  |                                      |
| <input type="checkbox"/> Estonia   | <input type="checkbox"/> Sweden               |  | <input type="checkbox"/> Argentina   |
| <input type="checkbox"/> Finland   |   | <input type="checkbox"/> Cameroon        | <input type="checkbox"/> Brazil      |
| <input type="checkbox"/> France    | <input type="checkbox"/> Albania              | <input type="checkbox"/> Egypt           | <input type="checkbox"/> Canada      |
| <input type="checkbox"/> Greece    | <input type="checkbox"/> Armenia              | <input type="checkbox"/> Nigeria         | <input type="checkbox"/> Chile       |
| <input type="checkbox"/> Hungary   | <input type="checkbox"/> Bosnia & Herzegowina | <input type="checkbox"/> Tunisia         | <input type="checkbox"/> Mexico      |
| <input type="checkbox"/> Ireland   | <input type="checkbox"/> Georgia              | <input type="checkbox"/> China           | <input type="checkbox"/> Peru        |
| <input type="checkbox"/> Italy     | <input type="checkbox"/> Iceland              | <input type="checkbox"/> India           | <input type="checkbox"/> Uruguay     |
| <input type="checkbox"/> Latvia    | <input type="checkbox"/> Kosovo               | <input type="checkbox"/> Indonesia       | <input type="checkbox"/> USA         |
| <input type="checkbox"/> Lithuania | <input type="checkbox"/> Moldova              | <input type="checkbox"/> Israel          |                                      |
| <input type="checkbox"/> Luxemburg | <input type="checkbox"/> Montenegro           | <input type="checkbox"/> Japan           | <input type="checkbox"/> New Zealand |
| <input type="checkbox"/> Malta     |   |  |                                      |

For an initial introduction to foreign countries, the country information provided by the EuropaService "Länderinfos" is also suitable. These are available for 41 European countries on <https://europaservice.dsgv.de/laenderinfos.html> (only in German)

#### What kind of partner are you looking for?

Company    other (e.g. R&D-Institutes, Universities...):

#### What tasks should the partner take on?

#### Which areas of expertise should your potential partner cover?

## 4. Information About Your Company

Please indicate the **economic sector(s)** of your company.

The classification of economic activities consists of one letter and five digits - s. Appendix or click on the following link: [https://ec.europa.eu/eurostat/ramon/nomenclatures/index.cfm?TargetUrl=LST\\_NOM\\_DTL&StrNom=NACE\\_REV2&StrLanguageCode=EN&IntPcKey=&StrLayoutCode=HIERARCHIC](https://ec.europa.eu/eurostat/ramon/nomenclatures/index.cfm?TargetUrl=LST_NOM_DTL&StrNom=NACE_REV2&StrLanguageCode=EN&IntPcKey=&StrLayoutCode=HIERARCHIC)

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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United Nations (UN) **Sustainable Development Goals:**

- Goal 1: no poverty
- Goal 2: zero hunger
- Goal 3: good health and well-being
- Goal 4: quality education
- Goal 5: gender equality
- Goal 6: clean water and sanitation
- Goal 7: affordable and clean energy
- Goal 8: decent work and economic growth
- Goal 9: industry, innovation and infrastructure
- Goal 10: reduced inequality
- Goal 11: sustainable cities and communities
- Goal 12: responsible consumption and production
- Goal 13: climate action
- Goal 14: life below water
- Goal 15: life on Land
- Goal 16: peace, justice, and strong institutions
- Goal 17: partnerships for the goals
- Not relevant

**Number of employees**

1-10

11-49

50-249

over 250

**Year established:**

**Certification standards:**

**Turnover (in €):**

under 100.000

1-10 M

50-100 M

250-500 M

100.000-500.000

10-50 M

100-250 M

over 500 M

500.000 - 1 M

**Languages spoken:**

German  English  French  Polish  Turkish  other:

Is your company already engaged in **trans-national cooperation**?  Yes  No

- We agree to the **storage** of company data as well as minor editorial **changes** for the purpose of a cooperation search.
- In the event of an actual **cooperation agreement**, we agree to the disclosure of personal contact data as listed under 1. "Contact Information".
- We will **report** on any **cooperation agreement** that emerges from the initial contact.
- We agree that the EU Commission, which supports the **Enterprise Europe Network**, will be informed internally about this matchmaking.

**Place, Date:**

**filled in by (name):**

**Have you filled in every field digitally and described your cooperation wishes in detail?  
IF YES, then please save this PDF file and send it back to your Sparkasse by e-mail.**